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Message Text

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ACTION EUR-12

INFO OCT-01 ISO-00 EURE-00 CIAE-00 EB-08 INR-07 LAB-04
NSAE-00 PA-01 SIL-01 USIA-06 PRS-01 SS-15 NSC-05
/061 W
----------001041 071831Z /47
P 071535Z SEP 77
FM AMEMBASSY MOSCOW
TO SECSTATE WASHDC PRIORITY 1848
USDOC WASHDC PRIORITY

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USDOC FOR BEWT (REICH)

E.O. 11652: N/A
TAGS: PINT, BEXP, UR
SUBJECT: PREMIER KOSYGIN PAYS VISIT TO U.S. EXHIBIT AT CHEMISTRY '77

SUMMARY: SOVIET PREMIER KOSYGIN, ACCOMPANIED BY MIN OF CHEMICAL INDUSTRIES KOSTANDOV AND ESCORTED BY E/C COUNSELOR, PAID TEN-MINUTE VISIT TO U.S. PAVILION AT CHEMISTRY '77 INTERNATIONAL EXHIBITION AT SIKOL'NIKI PARK MORNING OF SEPT 7. KOSYGIN STOPPED AT FIVE U.S. FIRMS. KOSTANDOV STRESSED TO KOSYGIN THAT SOVIETS ARE BUYING KNOW-HOW AND TECHNOLOGY FROM AMERICAN FIRMS BUT PURCHASING EQUIPMENT IN EUROPE AND JAPAN DUE TO UNCOMPETITIVE PRICING OF U.S. EQUIPMENT. KOSYGIN APPEARED TO BE FIRM, ALERT AND INTERESTED IN EQUIPMENT ON DISPLAY. HE MADE ON REMARKS OF A POLITICAL NATURE. END SUMMARY.

1. KOSYGIN VISIT TO U.S. STAND CAME ON CUSTOMARY SHORT ADVANCE NOTICE, FOLLOWING VISITS TO PAVILIONS HOUSING SOVIET, ITALIAN, IRANIAN, BRITISH AND OTHER EXHIBITS (CZECHS REMARKED HE HAD VISITED THEM EARLIER). HE WAS MET AT ENTRANCE TO U.S. EXHIBIT BY E/C COUNSELOR AND INTRODUCED
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TO COMATT. KOSYGIN FOLLOWED ROUTE APPARENTLY PLANNED IN ADVANCE BY MINISTER OF CHEMICAL INDUSTRIES KOSTANDOV, THE CHAIRMAN OF CHEMISTRY '77 EXHIBITION. KOSYGIN, AT KOSTANDOV'S DIRECTION, STOPPED AT STANDS FOR UNION CARBIDE CORP.; SCIENTIFIC DESIGN CO., INC.; AMERICAN CYANAMID COMPANY; HOOKER CHEMICAL CORPORATION AND OCCIDENTAL ETROLEUM CORPORATION (TOGETHER) AND E. I. DUPONT DE NEMOURS & CO. PARTICULARLY IN STOP

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AT HOOKER/OCCIDENTAL, KOSTANDOV STRESSED THAT USSR
WAS DOING A LARGE VOLUME OF BUSINESS ON LONG-TERM.
KOSTANDOV, WHO HAD SINGLED OUT OCCIDENTAL FOR PRAISE DURING
AUGUST 31 SPPECH OPENING EXHIBITION, LAID STRESS ON
DESIRABILITY OF TRADING WITH U.S. FIRMS ON COMPENSATION
BASIS. HE EXPALINED ON SEVERAL OCCASIONS, AS AT
SCIENTIFIC DESIGN STAND, THAT USSR ACQUIRED ONLY TECHNOLOGY
AND KNOW-HOW FROM U.S. COMPANY, PURCHASING THE EQUIPMENT
IN WESTERN EUROPE OR JAPAN BECAUSE OF FAVORABLE TERMS.

2. KOSYGIN'S APPEARANCE ON THIS OCCASION WAS GOOD,
HIS BEARING ERECT, SERIOUS (AS ALWAYS) AND ALERT.
ALTHOUGH HE DID NOT DIRECT ANY QUESTIONS OF HIS OWN TO
EXHIBITORS, HE FOLLOWED KOSTANDOV'S WELL-PREPARED BRIEFING
AND E/C COUNSELOR'S OCCASIONAL COMMENTS WITH ATTENTION.
KOSYGIN DID NOT MAKE ANY COMMENT OF A POLITICAL NATURE
AND GAVE NO INDICATION OF WHETHER HE THOUGHT WELL OR
ILL OF U.S. EXHIBIT, BUT WAS COURTEOUS IN TAKING HIS
LEAVE. THE FACT THAT HE CAME THROUGH U.S. PAVILION
SUGGESTS THAT SOVIETS DO NOT WISH U.S. FIRMS TO CONCLUDE
THAT THEY HAVE LOST INTEREST IN U.S. SUPPLIERS, WHATEVER
PROJECTION THEY MAY HAVE GIVEN USG ABOUT DECLINE IN
FUTURE U.S. NON-AGRICULTURAL EXPORTS TO USSR. WE ASSUME
THAT KOSTANDOV'S STRESS ON PURCHASE OF EQUIPMENT FROM
JAPAN OR WESTERN EUROPE AS MORE COMPETITIVE, WAS FOR
OUR EDIFICATION AS WELL AS KOSYGIN'S.
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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
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Concepts: CHEMISTRY, EXHIBITS, HEAD OF GOVERNMENT, VISITS
Control Number: n/a
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Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Source: CORE
Document Unique ID: 00
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Executive Order: N/A
Errors: N/A
Expiration:
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Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
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Previous Handling Restrictions: n/a
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Review Media Identifier:
Review Release Date: n/a
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Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1365933
Secure: OPEN
Status: NATIVE
Subject: PREMIER KOSYGIN PAYS VISIT TO U.S. EXHIBIT AT CHEMISTRY \'77 SUMMARY: SOVIET PREMIER KOSYGIN, ACCOMPANIED BY MIN OF CHEMICAL INDUSTRIES KOSTANDOV AND ESCORTED BY E/C
TAGS: PINT, BEXP, OVIP, UR
To: STATE COM
Type: TE
vdkvgwkey: odbc://SAS/SAS.dbo.SAS_Docs/7f444a4b-c288-dd11-92da-001cc4696bcc
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